



IT TURNAROUND PRACTICE



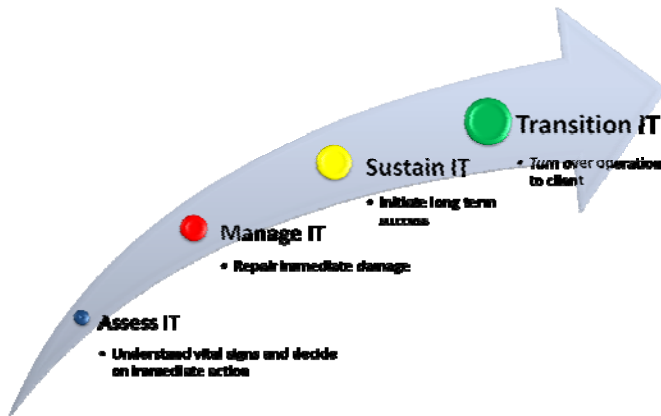
- ◆ **60% of IT Projects are in trouble**
- ◆ **Executives view IT as strategic to their business**
- ◆ **Left unresolved, can severely impact business performance**

Information Technology projects can quickly spiral out of control. Statistics show over 60% of IT projects have budget, schedule, or specification challenges and a more alarming 10%-20% are in serious trouble. Executives agree technology provides strategic advantages for their businesses. When corporate strategy is

threatened these competing forces must be quickly addressed to provide IT projects the opportunity to achieve their business case, and avoid other potential business losses.

Our IT Turnaround Methodology

Our aCure-IT methodology is designed to address business, technology, and return on investment concerns clients have clearly articulated. Our approach combines the need to take immediate corrective action with the desire to develop a high performing IT organization.



aCure-IT Methodology delivers:

- ◆ **Rapid execution and results focused on reestablishing ROI**
- ◆ **“Time Boxed” project events—decide to move forward or cease action**
- ◆ **A commitment to wise use of your time and money**

Why Us

Over a decade of delivering results for clients is at your disposal. For example, we rescued a critical Automotive application considered a failure after investing \$15 million of a \$30 million budget. Our turnaround team restored the ROI of the project in 6 months with an investment of \$2 million.

Clients also leverage the benefit of our longstanding relationships with large global partners, and highly specialized niche vendors.

Getting Started

We understand the often difficult and delicate nature of beginning a turnaround effort. Our initial assessment is confidential and complementary. Whether you believe a project is in trouble or simply want a second opinion about your current IT situation, we are prepared to immediately respond to your request. Contact us today.

PERSIS CONSULTING

Dale A. Hetrick

1130 Tienken Ct, Suite 221
Rochester Hills, MI 48306
www.PersisConsulting.com

Phone: 248-601-5400x112
Fax: 248-601-1926

E-mail: dhhetrick@persisconsulting.com